



WHAT TO EXPECT OUR FOUR STEP MEETING PROCESS



During our first visit, we **ask** a lot of **questions** to **understand** you and how your current financial plan is organized.



The second time we meet, we **share** the **results** of our **analysis** and **decide** whether or not to work together.



The third time we meet, we **begin paperwork** that allows us to implement the changes you desire. This is when we officially begin working together.



After you become a client, we build and execute your personalized **Successful Retirement Plan** to help you reach your retirement goals.

FREQUENTLY ASKED QUESTIONS

WHAT IS THE CHARGE FOR AN APPOINTMENT?

Consultations with Family Focused Financial are complimentary.

I ALREADY HAVE AN ADVISOR. WHY WOULD I MEET WITH YOU?

Because something as important as retirement deserves a second opinion.

I'M CONCERNED ABOUT TAXES, MARKET LOSSES, AND OUTLIVING MY RETIREMENT INCOME.

WILL YOU HELP ME WITH THESE?

Yes! We specialize in building **Successful Retirement Plans** to address each of these areas, and more.

BEFORE I SIGN PAPERWORK, WILL I KNOW WHAT FEES ARE CHARGED FOR MANAGING MY FUNDS?

Yes! All fees will be disclosed. At Family Focused Financial, transparency is a key to building trust! Our goal is to serve you with integrity and respect.